

Travel Update –  
Tips to maximize your Travel perks

# Choosing an Hotel loyalty program is not easy - How do they compare?



	Hyatt Gold Passport	SPG Starwood Preferred Guest	Marriott Rewards	Le Club Accor Hotels	Club Carlson	IHG Rewards Club
<b>Activity to earn status</b>						
Top tier elite	50 nights/24 stays	50 nights/25 stays	75 nights	60 nights	75 nights/30 stays	75 nights
Mid tier elite	15 nights/5 stays	25 nights/10 stays	50 nights	30 nights	35 nights/20 stays	40 nights
<b>Free Internet for elite members</b>						
Top tier elite	Yes	Yes	Yes	Yes	Yes	Yes
Mid tier elite	Yes	Yes <sup>1</sup>	Yes	Yes	No	Yes
<b>Guaranteed room availability</b>						
Top tier elite	48 hours	72 hours	48 hours	2 days	72 hours	72 hours
Mid tier elite	72 hours	None	None	3 days	48 hours	72 hours
<b>Late Checkout for elite members</b>						
Top tier elite	4:00 PM	4:00 PM	As available	As available	2 hours later	As available
Mid tier elite	2:00 PM	4:00 PM	As available	As available	2 hours later	As available
<b>Club access or free <u>full</u> breakfast for top elite members</b>	Yes	Yes	Yes	Yes	Yes	No
<b>Suite upgrades for top elite members at time of reservation</b>	Yes <sup>2</sup>	Yes	No	No	No	No

1. When booked online or through the SPG app

2. four times per year

# All you need to know about Hyatt

## HOTELS

Upscale  
617 hotels

ANDAZ

HYATT ZILARA  
HYATT ZIVA  
ALL INCLUSIVE RESORTS



HYATT

GRAND | HYATT

PARK HYATT® HYATT CENTRIC™

Midscale  
285 Hotels



HYATT house™



HYATT PLACE



## STATUS

DIAMOND ↑ 50 nights or 25 stays

PLATINUM + 15 nights or 5 stays

GOLD + -



## PARTNERSHIPS

- Great partnerships for Vegas:
  - Can redeem points and have status in vegas hotels
  - Platinum member get MLife Gold and get benefit in Casino's reward programs and possible upgrades
- Airlines: 2 united club passes annually
- Car Rental: Point can be reedemed at Avis® and get free intermediate-size car for one day with 6,000 point\*



## CHALLENGE

### Challenge for Hyatt's Bonus Points (until September 30)

- Earn 20,000 points after completing 10 eligible nights
- Earn 5,000 points after your first five eligible nights and thousands more for every additional five nights
- **The Diamond challenge registration deadline was July 31<sup>st</sup> – it might come back in October**



## OTHER BENEFITS

### Small priviledges granted to Hyatt Members

#### GOLD

- Travel partner transfer options
- Free night without black out dates
- 5 pts earned/ \$ spent

#### PLATINUM

- Late check out
- Free internet
- Bonus on every \$ spent
- And everything as Gold members

#### DIAMOND

- Club lounge access
- 2 united club passes
- 4 suits upgrade
- Late check out plus everything as Gold and Platinum members



## CREDIT CARDS

### Partnership with Chase Visa



- Upgrade immediately to Platinum
- Spend \$1,000 in 3 month after opening the account and receive 2 free nights
- Every \$1 spent earn 3 points at all hyatt properties
- Every \$1 spent earn 2 points at all restaurants, airlines and car rental agencies
- \$0 Intro Annual Fee, after that \$75 and No foreign transaction fees
- Every year after your card member anniversary earn 1 free night



# Additional Promotions until the 31<sup>st</sup> of December 2015

Hotel Name	Bonus Points Offered
Hyatt Atlanta Midtown	1000 bonus points for 1-9 night stays 2000 bonus points for stays 10 nights or longer
Hyatt Place Austin North Central	2000 bonus points per stay
Hyatt Place Denver Tech Center	1000 bonus points per stay
Hyatt House Houston West Energy Corridor	2000 bonus points per stay until September then 1000 bonus points per stay
Hyatt Place Phoenix North	1000 bonus points for current Gold Passport members 2000 for new guests
Hyatt Lisle	1000 bonus points per stay
Hyatt House Houston Galleria	2000 bonus points per stay
Hyatt Place Amsterdam Airport	1000 bonus points per stay

# All you need to know about Starwood Hotels and Resorts

## HOTELS

### Upscale

- 1,200 hotels
- 100 countries
- 10 brands



## STATUS

PLATINUM	↑	50 nights or 25 stays
GOLD	+	25 nights or 10 stays
PREFERRED	+	-

## PARTNERSHIPS

### Many Worldwide Partnerships

- SPG Flights® gives you the freedom to fly on over **150 airlines** without blackout dates
- Transfer Starpoints to Amtrak Guest Rewards® at a 1:1 ratio and get on the next train
- Avis and Sixt Car Rentals Worldwide Discount\*

## CHALLENGE

### Starwood Preferred Guest® “Platinum Challenge”

- Requires 18 paid nights during a 90-day window
- Will only upgrade your status to Platinum within a week after the 18 nights have posted to your account for the challenge period
- Status is valid for the remainder of the year and the next one, once challenge is completed

Request the challenge by emailing: [platinum.liaison@starwoodhotels.com](mailto:platinum.liaison@starwoodhotels.com)

## OTHER BENEFITS

### Elite benefits include:

- **Free Night Awards:** Redeem for stays without blackout dates — even during holidays — starting at just 2,000 Starpoints®
- **SPG® Moments™:** Starpoints give you VIP access like no other to sporting events, culinary experiences, concerts and more
- **Must-have Mobile Apps:** SPG Apps for iPad, iPhone and Android™ that get the info you need and access to your account automatically — no matter where you are

## CREDIT CARDS

### The Starwood Preferred Guest® Credit Card from American Express

30,000 bonus Starpoints after using your Card to make \$3,000 in purchases within the first 3 months

- No Foreign Transaction Fees on international purchases
- Receive free in-room, premium Internet access. Booking requirements apply
- Free unlimited Boingo Wi-Fi at more than 1,000,000 Boingo hotspots worldwide
- \$0 introductory annual fee for the first year, then \$95

**APPLY NOW!**

# All you need to know about Marriott International



## HOTELS Midscale

Over 1000 hotels



## Economy

Over 1200 hotels



## Upscale

219 hotels



## STATUS

PLATINUM	65 nights
GOLD	50 nights
ELITE	10 nights
MEMBER	-



## PARTNERSHIPS

### United Airlines Reciprocal Elite Perks

If you have status at Marriott or United you can gain status at the other for free:

- Marriott Platinum Status will give you Premier Status on United
- United Gold Status or above will get you Marriott Gold Status



## CHALLENGE

### Platinum Challenged Offered Intermittently

Platinum status challenge is not available at all times

- Email [elite.member@marriott.com](mailto:elite.member@marriott.com)
- Request to do a platinum challenge, usually requires 18 nights in 90 days



## OTHER BENEFITS

### Plenty of Benefits for Members

- Free wifi for all members regardless of status
- Mobile check-in
- Over 4,000 properties in over 80 countries



## CREDIT CARDS

### Marriott Rewards Visa

Limited Time Only: Earn 80,000 bonus points when you spend \$3,000 on purchases in your first 3 months

- Earn 10 qualifying nights every year
- 5x points on hotel purchases, 2x on airtravel
- 1 point for all other purchases



# All you need to know about Radisson



**HOTELS**  
Midscale

Over 1500 hotels

Radisson



**Economy**

238 hotels

park inn  
by Radisson

**Upscale**

275 hotels



**STATUS**

CONCIERGE	75 nights or 30 stays
GOLD	35 nights or 20 stays
SILVER	15 nights or 10 stays
RED	-



**PARTNERSHIPS**

## Major Travel Partners

You can use your Radisson rewards card to receive benefits from the following partners:

- Airlines: United, American, Delta, and many more
- Car rental: Avis, Alamo, Enterprise, and many more\*



**CHALLENGE**

Radisson **DOES NOT** have any current challenges  
or  
accelerated track for status upgrade



**OTHER BENEFITS**

## Members get Perks Right Away

There are a lot of benefits that members get as soon as they join:

- Discount on food purchased at hotel
- Gain points for meetings and events



**CREDIT CARDS**

## Club Carlson Rewards Visa Signature



6 points per \$1 spent at Carlson Rezidor hotels. 3 points per \$1 everywhere else

- Upgrade immediately to Silver or earn 10 qualifying nights
- 50,000 bonus points after your first purchase
- 10,000 bonus points after spending \$1,500 in first 90 days

# All you need to know about InterContinental Hotels Group



## HOTELS Midscale

### Upscale

896 hotels, 224 apartments



4 hotels



### Economy

4,010 hotels, 342 apartments



## STATUS

<b>SPIRE</b>	75 nights or 75,000 points
<b>PLATINUM</b>	50 nights or 60,000 points
<b>GOLD</b>	15 nights or 20,000 points
<b>CLUB</b>	-



## PARTNERSHIPS

### Many Worldwide Partnerships

- Car Rental: Discounts with GroundLink, Hertz, AVIS, and Budget\*
- Airlines: 20+ frequent flyer programs including Delta Skymiles



## CHALLENGE

**IHG DOES NOT** have any current challenges  
or  
accelerated track for status upgrade



## OTHER BENEFITS

### Other Benefits Include:

- Points Never Expire
- Free Internet
- Priority Check-In



## CREDIT CARDS

### IHG® Rewards Club Credit Card from Chase

Earn 60,000 bonus points after spending \$1,000 on purchases within the first three months of account opening.

- **Upgrade immediately to Platinum**
- No Foreign Transaction Fees on international purchases
- \$0 introductory annual fee for the first year, then \$49

**APPLY NOW!**

# All you need to know about Le Club AccorHotels



## HOTELS Midscale

### Upscale

176 hotels, 15 apartments



### Mercure



1150 hotels, 96 apartments

### Economy

688 hotels



## STATUS

PLATINUM	60 nights or 25,000 points
GOLD	30 nights or 10,000 points
SIVLER	10 nights or 2,500 points
CLASSIC	-



## PARTNERSHIPS

### Many sponsorships in Europe

The partnership program can mostly be leveraged within Europe

- Car Rental: EuropCar\*
- Airlines: 20+ frequent flyer programs including Delta Skymiles
- Vacation Resorts: Club Med, Fiesta Rewards,
- Others: Lenôtre, Pur Project, Solidarity Accor



## CHALLENGE

### No challenges but many seasonal offers on a few locations

There are currently no challenges for better status, but you can find many special offers through the year, such as:

- Bonus points for all American destinations
- Points doubled in Eastern Europe
- Etc...



## OTHER BENEFITS

### Small priviledges granted to Le Club AccorHotels Members

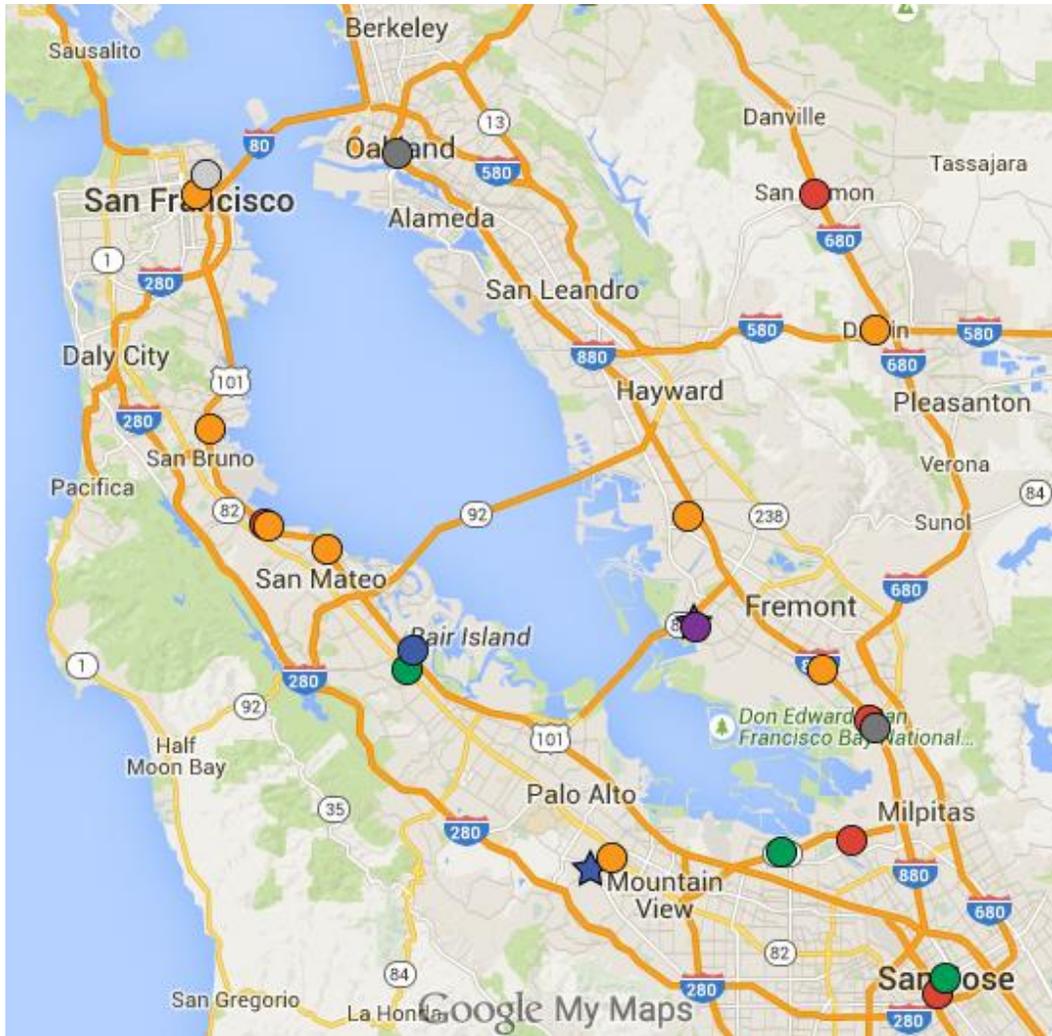
- Online Check-In
- Fast Check-Out



## CREDIT CARDS

No partnership with credit cards companies

## 4/ List of Negotiated Hotels



### What is it?

- ✓ The list of 1200+ the hotels where we (infosys) get a discounted rate

### What will I get?

- ✓ A flat rate in all the locations

### If you need a new location, please tell us:



### To access the map of negotiated hotels:

- [https://www.google.com/maps/d/edit?mid=zNg\\_7HwUYdS8.kGV1cPh6Xif4&usp=sharing](https://www.google.com/maps/d/edit?mid=zNg_7HwUYdS8.kGV1cPh6Xif4&usp=sharing)

## 4/ List of Negotiated Hotels

Hotel chain name	Hotel website	Infosys Corporate Code	Global Discount	Number of Hotels
Marriott			None	125
IHG			14.5% Best Available Rate	456
Hyatt			15% Best Available Rate	134
Starwood Hotels			10% Best Available Rate	78
Accor			12% on Sofitel / Pullman / Mgallery, Adagio Premium, Novotel & Mercure 5% ADAGIO & ADAGIO Access, Suite Novotel, IBIS styles, IBIS hotel and Hotel Formule1	97
Radisson			15% Best Available Rate	199

# THANK YOU

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